



## NORTHERN ONTARIO HOCKEY ASSOCIATION

110 LAKESHORE DRIVE  
NORTH BAY, ONTARIO P1A 2A8  
PHONE: (705) 474-8851 • FAX: (705) 474-6019  
www.noha.on.ca



Date: July 19, 2017

To: NOHA Associations

From: Claudette Myre

Re: Initiation Program Subsidy

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All Initiation Programs are required to use cross ice beginning the 2017/18 season. The Northern Ontario Hockey Association (NOHA) has had many discussions on the Initiation Program, and specifically how we can support the Minor Hockey Associations in the implementation of the Program.

To that end, the NOHA Board of Directors has supported providing a subsidy of up to **\$1000.00** to support Associations who wish to purchase rink dividers and/or mini-nets. Associations who have already purchased the equipment may also request a subsidy for other Initiation Program equipment (i.e. pucks, pylons, etc.) or Initiation Program development initiatives. These requests will be reviewed by the NOHA Executive.

### **Rink Dividers**

While Associations are free to seek out their own options for nets and dividers, the NOHA has obtained "bulk" pricing from Athletica on two types of dividers; smaller foam dividers (Border Patrol Rink Divider Set) and larger aluminum frame dividers (Optimizer Rink Divider Set).

See the attached documents for further information on both sets of dividers.

Dividers are not necessary to deliver the Initiation Program; other items can be used to divide the ice, such as 2x4, fire hose, or simply having coaches and volunteers assisting to retrieve pucks.

### **Costs**

As mentioned, the NOHA has received bulk pricing of the dividers. See the pricing structure below.



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### Border Patrol Rink Divider Set

These dividers retail for \$1725.00 plus taxes and shipping (\$485.00). Our pricing will depend on the overall number of sets ordered by the NOHA and its Associations;

1 set - \$2100.00 + HST  
10 sets - \$1750.00 + HST  
20 sets - \$1695.00 + HST  
30 sets - \$1660.00 + HST

Note that these prices include shipping to the NOHA Office in North Bay and can be picked up there. If preferred, shipping can be arranged locally, but you will be responsible for the shipping costs (\$485.00).

### Optimizer Rink Divider Set

Retail price on these dividers is \$6800.00 plus taxes and shipping (\$325.00). Again, our pricing is based on the number of units purchased;

1 set - \$6975.00 + HST  
10 sets - \$6900.00 + HST  
20 sets - \$6850.00 + HST  
30 sets - \$6800.00 + HST

Shipping is included based on delivery to the NOHA Office in North Bay. Shipping can also be arranged locally but shipping costs will be your responsibility.

These are certainly significantly more expensive but they also best simulate the arena "look".

**As well, Hockey Canada's Board of Directors has supported the implementation of half ice hockey at the Novice division – to be implemented at the latest by the 2019/2020 season. Further details will be available in the near future on this implementation, however we are informing you of this now as Associations may wish to invest in the higher quality dividers to be prepared for this implementation.**

**Mini Nets (36" x 24")**



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The NOHA can also support in offsetting costs of the mini-mites nets. Given that the ice surface is being reduced, these nets are age appropriate for five and six year old hockey players. As well, given that goaltenders are not encouraged at the Initiation Program, the smaller nets provide an additional challenge over shooting at a full size net.

### **Costs**

The costs below is the pricing for set of nets (2 nets) from Athletica; the NOHA has received information from another company based out of Quebec, however we need to determine whether they can meet the demand and whether they are able to ship the nets.

1 set - \$599.00 + HST

20 sets - \$495.00 + HST

30 sets - \$477.00 + HST

40 sets - \$465.00 + HST

\*\*\* - Pricing is based on a set of nets (2 nets).

Shipping is included based on delivery to the NOHA Office in North Bay. Shipping can also be arranged locally but shipping costs will be your responsibility.

### **How many sets of dividers do I need?**

It is not a requirement to purchase dividers, however the number of sets will depend on a variety of factors, particularly costs and the number of registered participants in your Association. A smaller Association with only one (1) or two (2) Initiation teams may only need a single set of dividers, whereas larger Associations and Associations who plan on hosting larger Jamborees (i.e. tournaments) may want to consider purchasing two (2) sets of dividers to allow them to easily split the ice into three (3) sections.

### **Sponsorship Opportunities and Cost Savings**

We would encourage Minor Hockey Associations to seek out sponsorship for these dividers. The Border Patrol set includes two "windows" in which you can place a sponsor's logo, whereas the Optimizer set is large enough that stickers can be placed on the boards to promote your supporters.



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As well, we encourage nearby Minor Hockey Associations to work together in the delivery of the Initiation Program to help further reduce costs. For example, two nearby Associations may decide to run their Initiation Program in one facility as opposed to running the programs separately, thereby not only saving on the costs of equipment, but also saving on costs of ice time.

### **Requests for Dividers and/or Nets**

The hockey season is rapidly approaching, and the turnaround time to receive the dividers and nets from Athletica is 8 to 10 weeks, so to ensure that Associations are able to have this equipment in hand prior to Thanksgiving, we need to submit our order to Athletica in early-August.

**That said, we are requesting that Associations who wish to purchase dividers and/or mini-nets for the upcoming season submit their requests to NOHA Executive Director Jason Marchand ([jmarchand@noha.on.ca](mailto:jmarchand@noha.on.ca)) by August 1, 2017 at 5:00 p.m.**

Requests can be made by completing the attached request form.

The NOHA will pay Athletica and invoice Associations for the cost of the equipment, minus the \$1000.00 subsidy. Note that cost will depend on the number of items purchased by NOHA Associations, but will fall within the ranges provided.

### **Questions**

Should you have any questions about the Initiation Program, please contact NOHA Technical Director Andrew Corradini at [acorradini@noha.on.ca](mailto:acorradini@noha.on.ca).

Yours truly,

Claudette Myre  
NOHA President



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## Initiation Program Equipment Request

**Association:** \_\_\_\_\_

**Contact:** \_\_\_\_\_

### **Equipment Requested**

Border Patrol Rink Divider Sets (How many sets) \_\_\_\_\_

Optimizer Rink Divider Sets (How many sets) \_\_\_\_\_

Mini-Mite Nets (How many sets – 2 nets per set) \_\_\_\_\_

### **Shipping**

I will pick up the equipment at the NOHA Office \_\_\_\_\_

Please ship to me \_\_\_\_\_

Address: \_\_\_\_\_

**I understand that the NOHA will invoice my Association for any costs exceeding the \$1000.00 subsidy that is being provided.**

Signature: \_\_\_\_\_ Date: \_\_\_\_\_